



Sunsail®

Sunsail Yacht Charter & Flotilla Holidays 2012



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Unbeatable Sailing



Breathtaking Locations



Experienced Staff



World-Class Yachts

Your Sunsail Price list!

Enclosed is detailed pricing for our Worldwide Yacht Charter and Flotilla Sailing holidays. Sunsail offers you more choice than any other charter company, with over 800 yachts based in 30 locations and with 30 Flotilla routes there are plenty of destinations to choose from as well as yachts.

We also have a wide selection of additional holiday extras from you to choose from in order to make your holiday the perfect one, whether it is pre provisioning your boat with food and beverage, adding water toys such as kayaks and dinghies or just help with flights, we are here to help and can

tailor your holiday just the way you want it. For full details of extras, please call one of our team or visit our website at www.sunsail.eu

The prices in this brochure are guide prices and are correct at time of print, the latest pricing can be found on our website, If you have any questions or would like to book one of our outstanding sailing holidays, then please call a member of our sales team or go online at www.sunsail.eu

The world is 70% water and with Sunsail you get 100% fun on this world of water.



UK - The Solent

Ask about
Group
discount

Up to
10%
advance
booking



Pricing UK & Canaries

THE SOLENT YACHT CHARTER PRICES 1 WEEK

Prices are per yacht for 1 week

Departure Dates

	Nov - Mar	Apr - Oct	Aug	Sep	May - Jun
Cabins	Prices in Euros (€)				
<i>PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date</i>					
<i>MONOHULLS</i>					
Sunsail Sunfast 37	3	1340	N/A	N/A	2885
<i>PREMIER PLUS YACHTS - Premier Yachts are under 1 year old from first charter date</i>					
<i>MONOHULLS</i>					
Sunsail F40	3	1540	2735	2965	3320

MORE Value!

€1340

Boat only

SOLENT FLOTILLA PRICING

For Flotilla pricing simply add the relevant supplement (see below) to the featured Yacht Charter prices. Flotilla departure will vary. Please see brochure or call for details.

SUPPLEMENTS FOR ALL SOLENT FLOTILLAS

	1 week
Yacht size up to & including 35ft	+ 345
Yacht size 36-43ft	+ 465
Yacht size 44ft & above	+ 600



Canaries -

THE CANARY ISLANDS YACHT CHARTER PRICES 1 WEEK

Prices are per yacht for 1 week

Departure Dates

	22.10.11 - 16.12.11	01.01.12 - 04.02.12	17.12.11 - 31.12.11
Cabins	Prices in Euros (€)		
<i>PREMIER PLUS YACHTS - Premier Yachts are under 1 year old from first charter date</i>			
<i>MONOHULLS</i>			
Sunsail F40	3	2545	2790

MORE Value!

€2545

Boat only



Greece - Ionian

Yacht Charter: Vounaki

Flotilla: Vounaki, Kefalonia, Kalamos, Paxos & Ithaca

Ask about
Group
discount

Up to
10%
advance
booking



VOUNAKI YACHT CHARTER PRICES 1 WEEK

Prices are per person for 1 week EXCLUDING Flights, Transfers, YDW & Fuel

		Departure Dates				
		17.03.12 - 20.04.12 29.09.12- 15.03.13	21.04.12 - 18.05.12 08.09.12 - 28.09.12	19.05.12 - 06.07.12	07.07.12 - 17.08.12	18.08.12 - 07.09.12
	Cabins	Prices in Euros (€)				
YACHTS - Yachts are 3 years old and over from first charter date						
<i>MONOHULLS</i>						
Sunsail 32i	2	1050	1365	1715	2065	1785
Sunsail 36i	3	1365	1750	2240	2625	2310
Sunsail 39	3	1470	2030	2450	2940	2660
Sunsail 39i	3	1470	2030	2450	2940	2660
Sunsail 43	3/4	1890	2380	3010	3535	3115
Sunsail 44i	3/4	1925	2485	3150	3920	3360
<i>CATAMARANS</i>						
Sunsail Lagoon 380	4	2345	3185	3850	4655	4200
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date						
<i>MONOHULLS</i>						
Sunsail 32i	2	1085	1400	1750	2100	1855
Sunsail 33i	2	1085	1400	1750	2100	1855
Sunsail 36i	3	1505	1960	2485	2870	2555
Sunsail 39i	3	1645	2135	2695	3115	2765
Sunsail 41	3	1715	2310	2905	3360	2975
Sunsail 42i	3	2030	2625	3325	3920	3220
Sunsail 44i	4	2100	2730	3430	4305	3675
Sunsail 53	5	3570	4620	5845	7210	6300
<i>CATAMARANS</i>						
Sunsail 384	4	2695	3500	4445	5460	4865
Sunsail 444	4	3290	4340	5530	6755	6055
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date						
<i>MONOHULLS</i>						
Sunsail 33i	2	1155	1470	1890	2205	1960
Sunsail 36i	3	1610	2065	2625	3010	2695
Sunsail 41	3	1855	2450	3080	3535	3150
<i>CATAMARANS</i>						
Sunsail 444	4	3465	4585	5810	7105	6370



MORE Value!
PRICES FROM **€1050**
Boat only

IONIAN FLOTILLA PRICING

For Flotilla pricing simply add the relevant supplement (see below) to the featured Yacht Charter prices. NB Flotilla departure will vary. Please see brochure or call for details.



SUPPLEMENTS FOR ALL IONIAN FLOTILLAS

	1 week
Yacht size up to & including 35ft	+ 345
Yacht size 36-43ft	+ 460
Yacht size 44ft & above	+ 600

SUPPLEMENTS FOR ALL IONIAN FLOTILLAS

	2 weeks
Yacht size up to & including 35ft	+ 615
Yacht size 36-43ft	+ 790
Yacht size 44ft & above	+ 990

Greece - Sporades & Saronic Gulf

Ask about
Group
discount

Up to
10%
advance
booking



Pricing Mediterranean

Yacht Charter: Milina

Flotilla: Milina, Pelagos & Trikeri & Epidazros

MILINA YACHT CHARTER PRICES 1 WEEK

Prices are per yacht per WEEK EXCLUDING Flights, Transfers, YDW & Fuel

Departure Dates

23.03.12 - 19.04.12 16.11.12 - 22.03.13	20.04.12 - 17.05.12 07.09.12 - 15.11.12	18.05.12 - 05.07.12 17.08.12 - 06.09.12	06.07.12 - 16.08.12
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Cabins Prices in Euros (€)

YACHTS - Yachts are 3 years old and over from first charter date					
MONOHULLS					
Sunsail 32i	2	980	1295	1715	1995
Sunsail Oceanis 393	3	1575	2065	2660	3010
Sunsail 39	3	1575	2065	2660	3010
Sunsail 43	3/4	1960	2520	3325	3780
Sunsail 44i	4	2100	2660	3430	3920
CATAMARANS					
Sunsail Lagoon 380	4	2555	3290	4340	4900
Sunsail Lagoon 410	4	3115	4060	5285	5985
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date					
MONOHULLS					
Sunsail 32i	2	1155	1470	1960	2240
Sunsail 33i	2	1155	1470	1960	2240
Sunsail 36i	3	1540	2030	2625	2975
Sunsail 39	3	1715	2205	2870	3255
Sunsail 39i	3	1715	2205	2870	3255
Sunsail 42i	3	2135	2730	3570	4060
Sunsail 43	4	2135	2730	3570	4060
Sunsail 44i	4	2240	2905	3815	4305
CATAMARANS					
Sunsail 384	4	3395	3815	4935	5635
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date					
MONOHULLS					
Sunsail 33i	2	1225	1575	2065	2380
Sunsail 36i	3	1645	2135	2765	3150

MORE Value!

€1295

Boat only

SPORADES & SARONIC FLOTILLA PRICING

For Flotilla pricing simply add the relevant supplement (see below) to the featured Yacht Charter prices. NB Flotilla departure will vary. Please see brochure or call for details.

SUPPLEMENTS FOR ALL SPORADES & SARONIC FLOTILLAS

1 week	
Yacht size up to & including 35ft	+ 345
Yacht size 36-43ft	+ 460
Yacht size 44ft & above	+ 600

SUPPLEMENTS FOR ALL SPORADES & SARONIC FLOTILLAS

2 weeks	
Yacht size up to & including 35ft	+ 615
Yacht size 36-43ft	+ 790
Yacht size 44ft & above	+ 990

Greece - Athens

ATHENS YACHT CHARTER PRICES 1 WEEK

Prices are per yacht per WEEK EXCLUDING Flights, Transfers, YDW & Fuel

Departure Dates

24.03.12 - 20.04.12 17.11.12 - 18.03.13	21.04.12 - 18.05.12 08.09.12 - 16.11.12	19.05.12 - 06.07.12 18.08.12 - 07.09.12	07.07.12 - 17.08.12
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Cabins Prices in Euros (€)

YACHTS - Yachts are 3 years old and over from first charter date					
MONOHULLS					
Sunsail 43	3/4	1995	2555	3325	3780
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date					
MONOHULLS					
Sunsail 36i	3	1540	2030	2625	2975
Sunsail 41	3	1785	2310	3010	3395
Sunsail 42i	3	2135	2730	3570	4060
Sunsail 43	3/4	2135	2730	3570	4060
Sunsail 44i	3	2590	3290	3955	4655
Sunsail 53	5	3990	4865	6650	7665
CATAMARANS					
Sunsail 384	4	3395	3815	4935	5635
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date					
MONOHULLS					
Sunsail 36i	3	1645	2135	2765	3150
Sunsail 41	3	1925	2450	3185	3570
Sunsail 42i	3	2240	2870	3780	4270
Sunsail 44i	3	2730	3465	4165	4900
Sunsail 53	5	4200	5110	7000	8050
CATAMARANS					
Sunsail 384	4	3570	4025	5180	5915

MORE Value!

€1995

Boat only



Turkey

Ask about
Group
discount

Up to
10%
advance
booking



Yacht Charter: Turgutreis, Orhaniye & Göcek

Flotilla: Two Country, Turgutreis North, Turgutreis South, Dorian, Orhaniye, Göcek & Kas

TURKEY YACHT CHARTER PRICES 1 WEEK						
Prices are per person for 1 week EXCLUDING Flights, Transfers, YDW & Fuel						
Departure Dates						
	17.03.12 - 18.05.12	19.05.12 - 06.07.12	07.07.12 - 07.09.12	08.09.12 - 05.10.12	06.10.12 - 16.03.13	
Cabins	Prices in Euros (€)					
YACHTS - Yachts are 3 years old and over from first charter date						
<i>MONOHULLS</i>						
Sunsail Oceanis 323	2	1190	1645	1925	1715	1295
Sunsail Oceanis 343	2/3	1260	1750	2030	1785	1365
Sunsail 36i	2/3	1435	1995	2275	2030	1540
Sunsail 39i	3	1645	2275	2625	2380	1750
Sunsail 39	3	1645	2275	2625	2380	1750
Sunsail 43	3	2100	2905	3423	3010	2275
Sunsail 44i	4	2275	2975	3640	3220	2450
Sunsail 50	5	3252	4515	5215	4655	3500
<i>CATAMARANS</i>						
Sunsail Lagoon 380	4	2450	3395	3955	3500	2625
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date						
<i>MONOHULLS</i>						
Sunsail 32i	2	1330	1855	2135	1925	1435
Sunsail 33i	2	1330	1855	2135	1925	1435
Sunsail 36i	3	1540	2170	2520	2275	1680
Sunsail 39i	3	1925	2520	2905	2590	2030
Sunsail 41	3	1995	2625	3045	2730	2100
Sunsail 44i	4	2485	3255	3990	3535	2695
Sunsail 50	5	3570	4970	5775	5110	3885
<i>CATAMARANS</i>						
Sunsail 384	4	2730	3815	4410	3955	2975
Sunsail 444	4	3850	5355	6195	5530	4165
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date						
<i>MONOHULLS</i>						
Sunsail 33i	2	1400	1960	2275	2030	1540
Sunsail 36i	3	1645	2310	2660	2415	1785
Sunsail 41	3	2100	2765	3220	2870	2205
Sunsail 44i	3/4	2625	3430	4200	3745	2835
<i>CATAMARANS</i>						
Sunsail 444	4	4060	5670	6510	5810	4375

MORE Value!

€1190

Boat only

TURKEY FLOTILLA PRICING

For Flotilla pricing simply add the relevant supplement (see below) to the featured Yacht Charter prices. NB Flotilla departure will vary. Please see brochure or call for details.

SUPPLEMENTS FOR ALL TURKEY FLOTILLAS

	1 week
Yacht size up to & including 35ft	+ 345
Yacht size 36-43ft	+ 460
Yacht size 44ft & above	+ 600

SUPPLEMENTS FOR ALL TURKEY FLOTILLAS

	2 weeks
Yacht size up to & including 35ft	+ 615
Yacht size 36-43ft	+ 790
Yacht size 44ft & above	+ 990

Italy & Sicily

Yacht Charter: Procida, Tropea & Palermo

PROCIDA, TROPEA & PALERMO YACHT CHARTER PRICES 1 WEEK				
Prices are per yacht for 1 week EXCLUDING Flights, Transfers				
Departure Dates				
	01.01.12 - 18.05.12 22.09.12 - 31.12.12	19.05.12 - 03.08.12 25.08.12 - 21.09.12	04.08.12 - 24.08.12	
Cabins	Prices in Euros (€)			
YACHTS - Yachts are 3 years old and over from first charter date				
<i>MONOHULLS</i>				
Sunsail Oceanis 323	4	1225	1820	2310
Sunsail 39	3	1610	2380	3080
Sunsail 42i	4	2030	2905	3815
Sunsail 43	4	2030	2905	3815
Sunsail Oceanis 473	4	2310	3430	4410
Sunsail Beneteau 50	5	2800	3920	5215
Sunsail 50	5	3115	4305	5810
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date				
<i>MONOHULLS</i>				
Sunsail Delphia 37	3	1505	2275	2905
Sunsail 42i	3	2205	3220	4200
<i>CATAMARANS</i>				
Sunsail 384	4	3010	4200	5705
Sunsail Lagoon 440	4	4515	6300	8505

MORE Value!

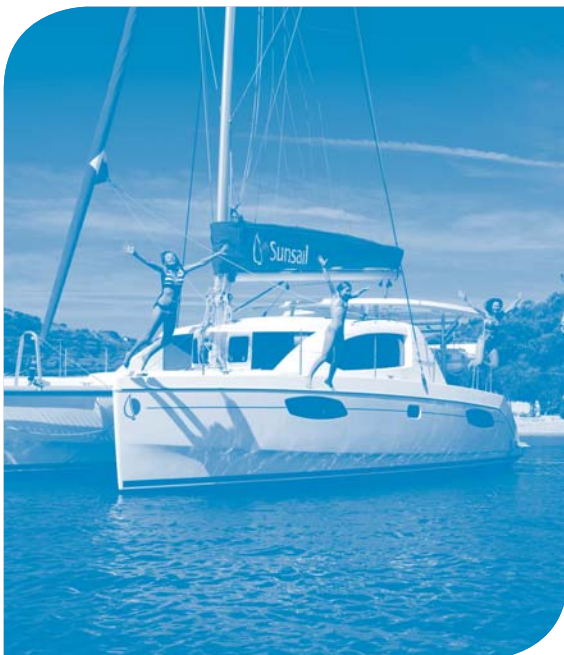
€1200

Boat only



Yacht Charter: Kremik, Dubrovnik & Pula
Flotilla: Kornati, Kremik North, Kremik South, Ruza & Dubrovnik

CROATIA YACHT CHARTER PRICES 1 WEEK						
Prices are per person for 1 week EXCLUDING Flights, Transfers, YDW & Fuel						
Departure Dates						
	17.03.12 - 21.04.12 22.09.12 - 16.03.13	22.04.12 - 18.05.12	19.05.12 - 06.07.12 18.08.12 - 07.09.12	07.07.12 - 17.08.12	08.09.12 - 21.09.12	
Cabins	Prices in Euros (€)					
YACHTS - Yachts are 3 years old and over from first charter date						
<i>MONOHULLS</i>						
Sunsail 32i	2	980	1260	1610	1925	1435
Sunsail Oceanis 323	2	980	1260	1610	1925	1435
Sunsail Oceanis 343	2/3	1190	1540	1995	2345	1715
Sunsail 36i	3	1330	1750	2240	2660	1995
Sunsail 39i	3	1505	1995	2520	3010	2240
Sunsail 39	3	1505	1995	2520	3010	2240
Sunsail 43	3	1890	2380	3045	3675	2695
Sunsail 44i	4	1960	2555	3255	3885	2870
Sunsail 50	5	2695	3570	4550	5495	4060
<i>CATAMARANS</i>						
Sunsail Lagoon 380	4	2520	4025	4200	5005	3745
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date						
<i>MONOHULLS</i>						
Sunsail 32i	2	1085	1365	1750	2135	1540
Sunsail 33i	2	1085	1365	1750	2135	1540
Sunsail 36i	3	1470	1960	2485	2940	2170
Sunsail 39i	3	1645	2205	2800	3325	2485
Sunsail 41	3	1750	2380	3010	3570	2660
Sunsail 42i	3	1995	2590	3395	4060	2905
Sunsail 44i	4	2170	2800	3570	4270	3150
Sunsail 50	5	2940	3955	5005	6020	4445
Sunsail 53	5	3080	4130	5250	6300	4655
<i>CATAMARANS</i>						
Sunsail 384	4	2870	4550	4760	5740	4200
Sunsail 444	4	3465	5460	5740	6860	5075
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 years old from first charter date						
<i>MONOHULLS</i>						
Sunsail 33i	2	1155	1435	1890	2240	1645
Sunsail 36i	3	1575	2065	2625	3115	2275
Sunsail 41	3	1890	2520	3185	3780	2800
Sunsail 53	5	3255	4340	5565	6615	4900
<i>CATAMARANS</i>						
Sunsail 444	4	3675	5740	6020	7245	5355



MORE Value!
€1260
Boat only

CROATIA FLOTILLA PRICING

For Flotilla pricing simply add the relevant supplement (see below) to the featured Yacht Charter prices. NB Flotilla departure will vary. Please see brochure or call for details.

SUPPLEMENTS FOR ALL CROATIA FLOTILLAS

	2 weeks
Yacht size up to & including 35ft	+ 615
Yacht size 36-43ft	+ 790
Yacht size 44ft & above	+ 990

SUPPLEMENTS FOR ALL CROATIA FLOTILLAS

	1 week
Yacht size up to & including 35ft	+ 345
Yacht size 36-43ft	+ 460
Yacht size 44ft & above	+ 600

Caribbean - BVI & Antigua

Ask about
Group
discount

Up to
10%
advance
booking



Yacht Charter: BVI & Antigua
Flotilla: BVI 1 Week & BVI 2 Week

BVI & ANTIGUA YACHT CHARTER PRICES 2011 - 2012

Prices are per yacht per day EXCLUDING Flights, Transfers, YDW & Fuel

Departure Dates

24 .06.11 - 27.10.11
22.06.12 - 25.10.12

28.10.12 - 15.12.11
27.04.12 - 21.06.12
30.12.11 - 01.02.12
26.10.12 - 13.12.12

16.12.11 - 29.12.11
14.12.12 - 27.12.12

02.02.12 - 26.04.12

Cabins

Prices in Euros (€)

YACHTS - Yachts are 3 years old and over from first charter date

MONOHULLS

Sunsail Oceanis 323	2	235	270	420	360
Sunsail Oceanis 343	2/3	275	315	485	410
Sunsail 36i	2	310	350	545	460
Sunsail Oceanis 373	2/3	310	350	545	460
Sunsail Oceanis 393	2/3	330	380	585	490
Sunsail 39	2/3	330	380	585	490
Sunsail Oceanis 423	3	380	440	680	575
Sunsail 43	4	380	440	680	575
Sunsail 44i	3/4	410	470	730	620
Sunsail Oceanis 473	3/4	425	490	760	640
Sunsail 50	5	510	595	925	780

CATAMARANS

Sunsail 404	4	495	555	855	720
Sunsail 434	4	565	645	1000	860
Sunsail 464	4	725	800	1235	1040

PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date

MONOHULLS

Sunsail 32i	2	255	295	450	380
Sunsail 36i	2	320	370	570	480
Sunsail 38	3	320	370	570	480
Sunsail 39i	3	350	405	625	530
Sunsail 41	3	370	425	655	555
Sunsail 42i	3	410	470	730	615
Sunsail 44i	4	455	525	810	685
Sunsail 50	5/6	565	650	1010	850
Sunsail 53	5	595	685	1065	890

CATAMARANS

Sunsail 384	4	505	585	870	730
Sunsail 434	4	575	665	1030	870
Sunsail 444	4	655	755	1125	960
Sunsail 464	4	875	965	1450	1260

PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date

MONOHULLS

Sunsail 36i	2	340	390	600	505
Sunsail 38	2	340	390	600	505
Sunsail 41	3	390	450	695	585
Sunsail 42i	3	430	495	770	645
Sunsail 44i	4	480	555	850	720
Sunsail 53	5	625	720	1120	935

CATAMARANS

Sunsail 384	4	535	615	915	775
Sunsail 444	4	690	795	1185	1010
Sunsail 464	4	920	1015	1525	1330

MORE Value!
PRICES FROM
€235
Boat only - price per day

BVI FLOTILLA PRICING

For Flotilla pricing simply add the relevant supplement (see below) to the featured Yacht Charter prices. NB Flotilla departure will vary. Please see brochure or call for details.

SUPPLEMENTS FOR ALL BVI FLOTILLAS

	1 week
Yacht size up to & including 35ft	+ 340
Yacht size 36-43ft	+ 440
Yacht size 44ft & above	+ 545

SUPPLEMENTS FOR ALL BVI FLOTILLAS

	2 weeks
Yacht size up to & including 35ft	+ 595
Yacht size 36-43ft	+ 745
Yacht size 44ft & above	+ 895



Caribbean - Grenada & St. Vincent

Ask about
Group
discount

Up to
10%
advance
booking



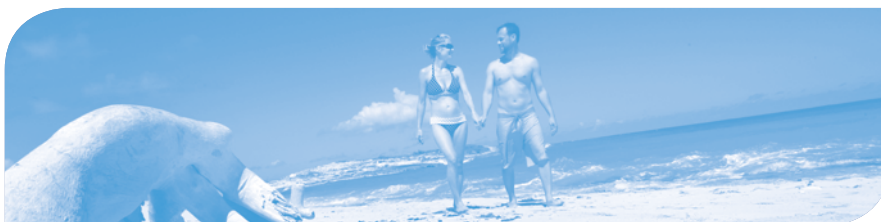
Yacht Charter: Grenada and St Vincent & the Grenadines
Flotilla: Grenada and St Vincent & the Grenadines

GRENADA & ST. VINCENT YACHT CHARTER PRICES 2011 - 2012

Prices are per yacht per day EXCLUDING Flights, Transfers, YDW & Fuel

Departure Dates

	28.10.11 - 15.12.11 27.04.12 - 23.08.12 26.10.12 - 13.12.12	16.12.11 - 30.12.11 14.12.12 - 28.12.12	30.12.11 - 26.04.12	26.08.11 - 27.10.11 24.08.12 - 25.10.12
Cabins	Prices in Euros (€)			
YACHTS - Yachts are 3 years old and over from first charter date				
<i>MONOHULLS</i>				
Sunsail 36i	2	310	490	405
Sunsail 39i	3	330	530	430
Sunsail 43	4	390	620	500
<i>CATAMARANS</i>				
Sunsail 434	4	565	890	735
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date				
<i>MONOHULLS</i>				
Sunsail 36i	2/3	340	545	440
Sunsail 41	3	360	580	465
Sunsail 44i	4	400	635	510
<i>CATAMARANS</i>				
Sunsail 384	4	555	890	730
Sunsail 444	4	750	1195	980
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date				
<i>MONOHULLS</i>				
Sunsail 41	3	420	670	540
Sunsail 44i	4	485	780	625
<i>CATAMARANS</i>				
Sunsail 384	4	585	935	775
Sunsail 444	4	790	1255	1030



MORE Value!
PRICES FROM **€275**
Boat only - price per day



ST VINCENT FLOTILLA PRICING

For Flotilla pricing simply add the relevant supplement (see below) to the featured Yacht Charter prices. NB Flotilla departure will vary. Please see brochure or call for details.

SUPPLEMENTS FOR ALL ST VINCENT FLOTILLAS

	1 week
Yacht size up to & including 35ft	+ 340
Yacht size 36-43ft	+ 440
Yacht size 44ft & above	+ 545

SUPPLEMENTS FOR ALL ST VINCENT FLOTILLAS

	2 weeks
Yacht size up to & including 35ft	+ 595
Yacht size 36-43ft	+ 745
Yacht size 44ft & above	+ 895

Caribbean - St Martin

Ask about
**Group
discount**

Up to
10%
advance
booking



ST MARTIN YACHT CHARTER PRICES 1 WEEK						
Prices are per yacht for 1 week EXCLUDING Flights, Transfers						
Departure Dates						
	28.10.11 - 15.12.11 27.04.12 - 23.08.12 26.10.12 - 13.12.12	16.12.11 - 30.12.11 14.12.12 - 28.12.12	30.12.11 - 21.02.12 09.03.12 - 26.04.12	22.02.12 - 08.03.12	26.08.11 - 27.10.11 24.08.12 - 25.10.12	
Cabins	Prices in Euros (€)					
YACHTS - Yachts are 3 years old and over from first charter date						
<i>MONOHULLS</i>						
Sunsail 36i	2	310	490	405	530	275
Sunsail 39i	3	330	530	430	560	290
Sunsail 43	4	390	620	500	650	335
<i>CATAMARANS</i>						
Sunsail 434	4	565	890	735	955	510
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date						
<i>MONOHULLS</i>						
Sunsail 36i	2/3	340	545	440	575	295
Sunsail 41	3	400	635	510	570	340
Sunsail 44i	4	460	735	595	775	400
Sunsail 50	5-6	625	970	805	1045	540
<i>CATAMARANS</i>						
Sunsail 384	4	555	890	730	950	490
Sunsail 444	4	750	1195	980	1285	640
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date						
<i>MONOHULLS</i>						
Sunsail 41	3	420	670	540	705	360
Sunsail 44i	4	485	780	625	815	420
<i>CATAMARANS</i>						
Sunsail 384	4	585	935	775	1000	520
Sunsail 444	4	790	1255	1030	1350	675

MORE Value!
PRICES FROM **€275**
Boat only - price per day



Caribbean - Belize

BELIZE YACHT CHARTER PRICES 2011 - 2012					
Prices are per yacht per day EXCLUDING Flights, Transfers, YDW & Fuel					
Departure Dates					
	28.10.11 - 15.12.11 27.04.12 - 23.08.12 26.10.12 - 13.12.12	16.12.11 - 29.12.11 14.12.12 - 28.12.12	30.12.11 - 26.04.12	26.08.11 - 27.10.11 24.08.12 - 25.10.12	
Cabins	Prices in Euros (€)				
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date					
<i>CATAMARANS</i>					
Sunsail 384	4	545	780	620	435
Sunsail 444	4	625	895	715	500
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date					
<i>CATAMARANS</i>					
Sunsail 384	4	575	820	655	460
Sunsail 444	4	660	940	755	535

MORE Value!
PRICES FROM **€435**
Boat only - price per day



Caribbean - Bahamas

Ask about
Group
discount

Up to
10%
advance
booking



BAHAMAS YACHT CHARTER PRICES 2011 - 2012				
Prices are per yacht per day EXCLUDING Flights, Transfers, YDW & Fuel				
Departure Dates				
	08.10.11 - 16.12.11	17.12.11 - 05.01.12	06.01.12 - 10.02.12	
	22.06.12 - 02.08.12	11.02.12 - 21.06.12	03.08.12 - 04.10.12	
	05.10.12 - 13.12.12	14.12.12 - 04.01.13		
Cabins	Prices in Euros (€)			
YACHTS - Yachts are 3 years old and over from first charter date				
<i>MONOHULLS</i>				
Sunsail 36i	2	310	410	240
Sunsail 39i	3	425	550	330
<i>CATAMARANS</i>				
Sunsail Lagoon 380	4	570	735	440
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date				
<i>MONOHULLS</i>				
Sunsail 36i	2	330	430	255
Sunsail 39i	3	470	605	365
<i>CATAMARANS</i>				
Sunsail Lagoon 380	4	625	810	485
Sunsail 384	4	645	840	500
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date				
<i>CATAMARANS</i>				
Sunsail 384	4	680	885	530



Pricing Caribbean



MORE Value!
PRICES FROM **€240**
Boat only - price per day



Tahiti - Raiatea

Ask about
Group
discount

Up to
10%
advance
booking



RAIATEA YACHT CHARTER PRICES 1 WEEK					
Prices are per person for 1 week EXCLUDING Flights, Transfers, YDW & Fuel					
Departure Dates					
	26.08.11 - 22.09.11 23.03.12 - 28.06.12 24.08.12 - 20.09.12	23.09.11 - 01.12.11 27.01.12 - 22.03.12 21.09.12 - 29.11.12	02.12.11 - 26.01.12 30.11.12 - 27.01.13	29.06.12 - 23.08.12	
	Cabins	Prices in Euros (€)			
YACHTS - Yachts are 3 years old and over from first charter date					
<i>MONOHULLS</i>					
Sunsail 36i	3	3185	2520	2170	3535
<i>CATAMARANS</i>					
Sunsail 434	4 + 2	5705	4445	3815	6335
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date					
<i>MONOHULLS</i>					
Sunsail 44i	4	4620	3640	3150	3010
<i>CATAMARANS</i>					
Sunsail 384	4	4655	3640	3115	5145
Sunsail 444	4	7035	5495	4690	7840
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date					
<i>MONOHULLS</i>					
Sunsail 44i	4	4865	3850	3325	3185
<i>CATAMARANS</i>					
Sunsail 384	4	4900	3850	3290	5460
Sunsail 444	4	7420	5775	4935	8225

MORE Value!
PRICES FROM
€2170
Boat only



Tonga - Vava'u

VAVA'U YACHT CHARTER PRICES 1 WEEK					
Prices are per yacht for 1 week EXCLUDING Flights, Transfers, YDW & Fuel					
Departure Dates					
	03.01.12 - 08.03.12	30.10.11 - 14.12.11 09.03.12 - 29.03.12	15.12.11 - 02.01.12 30.03.12 - 28.06.12	29.06.11 - 29.10.11	
	Cabins	Prices in Euros (€)			
YACHTS - Yachts are 3 years old and over from first charter date					
<i>MONOHULLS</i>					
Sunsail Oceanis 373	3	2730	3150	3465	3570
Sunsail 39	3	2940	3360	3675	3745
Sunsail 43	3	3010	3675	4095	4165
<i>CATAMARANS</i>					
Sunsail Lagoon 380	4	3815	4235	4690	5005
Sunsail 474	4	6020	6685	7455	7980
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date					
<i>MONOHULLS</i>					
Sunsail 33i	2	2380	2835	3150	3220
<i>CATAMARANS</i>					
Sunsail 384	4	4235	4690	5215	5565

MORE Value!
PRICES FROM
€2170
Boat only



Malaysia & Thailand - Langkawi & Phuket

Ask about
Group
discount

Up to
10%
advance
booking



MALAYSIA & THAILAND YACHT CHARTER PRICES 1 WEEK					
Prices are per yacht for 1 week EXCLUDING Flights, Transfers, YDW & Fuel					
Departure Dates					
	06.08.11 - 20.10.11 04.05.12 - 19.10.12	21.10.11 - 24.11.11 24.02.12 - 03.05.12 20.10.12 - 22.11.12	25.11.11 - 15.12.11 06.01.12 - 23.02.12 23.11.12 - 13.12.12	16.12.11 - 05.01.12 14.12.12 - 06.01.13	
Cabins	Prices in Euros (€)				
YACHTS - Yachts are 3 years old and over from first charter date					
<i>MONOHULLS</i>					
Sunsail 39	3	2415	3710	4445	4725
Sunsail 43	3/4	2835	4340	5215	5565
<i>CATAMARANS</i>					
Sunsail 404	4	3115	4725	5600	6055
Sunsail Lagoon 410	4	3220	4865	5845	6230
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date					
<i>MONOHULLS</i>					
Sunsail 41	4	2975	4550	5495	5845
Sunsail 44i	4	3080	4655	5670	5985
<i>CATAMARANS</i>					
Sunsail 384	4	3290	5075	6125	6510
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date					
<i>MONOHULLS</i>					
Sunsail 41	3	3150	4795	5775	6160
Sunsail 44i	3	3255	4900	5985	6300
<i>CATAMARANS</i>					
Sunsail 384	4	3465	5355	6440	6860
Sunsail 444	4	4025	6195	7420	7910

MORE Value!
PRICES FROM
€2415
Boat only



Pricing Exotics

Thailand - Koh Samui

KOH SAMUI YACHT CHARTER PRICES 1 WEEK				
Prices are per yacht for 1 week EXCLUDING Flights, Transfers, YDW & Fuel				
Departure Dates				
	01.05.12 - 23.06.12	24.06.12 - 17.08.12	18.08.12 - 14.09.12	
Cabins	Prices in Euros (€)			
YACHTS - Yachts are 3 years old and over from first charter date				
<i>MONOHULLS</i>				
Sunsail 43	3	2800	4375	3430
<i>CATAMARANS</i>				
Sunsail 404	4	3080	4795	3815
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date				
<i>CATAMARANS</i>				
Sunsail 384	4	3220	5040	4025

MORE Value!
PRICES FROM
€2800
Boat only

Thailand - Koh Chang

KOH CHANG YACHT CHARTER PRICES 1 WEEK				
Prices are per yacht for 1 week EXCLUDING Flights, Transfers, YDW & Fuel				
Departure Dates				
	08.10.11 - 25.11.11 29.01.12 - 22.04.12	26.11.11 - 17.12.11	18.12.11 - 28.01.12	
Cabins	Prices in Euros (€)			
YACHTS - Yachts are 3 years old and over from first charter date				
<i>MONOHULLS</i>				
Sunsail 39	3	3465	4165	4445
Sunsail 43	3	4095	4900	5215
<i>CATAMARANS</i>				
Sunsail 404	4	4340	5215	5565
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date				
<i>CATAMARANS</i>				
Sunsail 384	4	4935	5950	6335

MORE Value!
PRICES FROM
€3465
Boat only

Seychelles - Mahé

Ask about
Group
discount

Up to
10%
advance
booking



MAHÉ YACHT CHARTER PRICES 2011 - 2012

Prices are per yacht per WEEK EXCLUDING Flights, Transfers, YDW & Fuel

Departure Dates

	27.08.11 - 27.01.12 07.07.12 - 26.10.12 01.12.12 - 26.01.13	28.01.12 - 30.03.12 27.10.12 - 30.11.12	31.03.12 - 27.04.12	28.04.12 - 06.07.12
Cabins	Prices in Euros (€)			
YACHTS - Yachts are 3 years old and over from first charter date				
<i>MONOHULLS</i>				
Sunsail 39i	3	2625	3185	2450
Sunsail 43	4	3045	3675	2800
<i>CATAMARANS</i>				
Sunsail 404	4	4340	5250	4025
Sunsail 434	4	5005	6090	4445
PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date				
<i>CATAMARANS</i>				
Sunsail 384	4	4620	5600	4305
Sunsail 444	4	4760	5810	4445
PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date				
<i>CATAMARANS</i>				
Sunsail 384	4	4865	5880	4515



MORE Value!
PRICES FROM **€2625**
Boat only



Australia - Whitsundays

Ask about
Group
discount

Up to
10%
advance
booking



WHITSUNDAY YACHT CHARTER PRICES 2011 - 2012

Prices are per yacht per WEEK EXCLUDING Flights, Transfers, YDW & Fuel

Departure Dates

27.08.11 - 21.10.11	22.10.11 - 9.12.11	07.01.12 - 09.03.12
10.12.11 - 06.01.12	10.03.12 - 27.04.12	28.04.12 - 15.06.12
04.08.12 - 12.10.12	16.06.12 - 03.08.12	
08.12.12 - 05.01.13	13.10.12 - 07.12.12	

Cabins Prices in Euros (€)

YACHTS - Yachts are 3 years old and over from first charter date

MONOHULLS

Sunsail Oceanis 323	2	2660	2100	1885
Sunsail Oceanis 343	2	3080	2467	2170
Sunsail Oceanis 423	3	4130	3255	2835
Sunsail 36i	3	3430	2695	2380
Sunsail 39i	3	3745	3010	2625
Sunsail 43	3	4130	3255	2835
Sunsail 49i	4	5600	4445	3885

CATAMARANS

Sunsail Lagoon 380	4	5775	4585	3990
Sunsail Lagoon 410	4	6230	4795	4305
Sunsail Lagoon 440	4	7910	6265	5460
Sunsail 464	4	8960	7105	6160

PREMIER YACHTS - Premier Yachts are under 3 years old from first charter date

MONOHULLS

Sunsail 36i	2/3	3745	2940	2590
Sunsail 39i	3	4095	3290	2870
Sunsail 41	3	4305	3430	3010
Sunsail 44i	4	5250	4200	3640
Sunsail 49i	4	6160	4900	4270
Sunsail 53	5	6475	5145	4480

CATAMARANS

Sunsail 384	4	6335	5005	4375
Sunsail 444	3	6545	6230	4515
Sunsail 464	4	9345	7420	6440

PREMIER PLUS YACHTS - Premier Plus Yachts are under 1 year old from first charter date

MONOHULLS

Sunsail 41	3	4515	3640	3185
Sunsail 44i	4	5565	4410	3850
Sunsail 53	5	6825	5460	4725

CATAMARANS

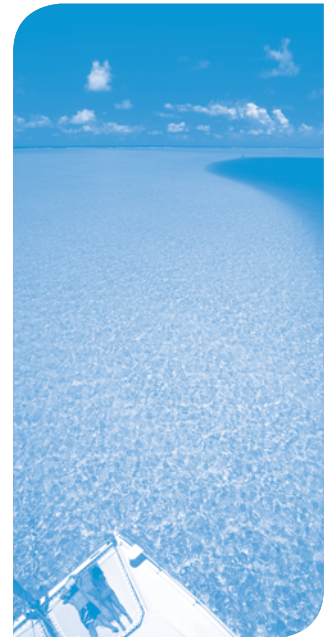
Sunsail 384	4	6650	5250	4650
Sunsail 444	4	8015	6335	5565
Sunsail 464	4	9835	7805	6755

MORE Value!

PRICES FROM

€1885

Boat only



Pricing Exotics



Holiday Services and Important Extras

Ask about
GROUP
discount

Up to
10%
advance
booking

SAVE
10%
child
discount



Advanced Booking Discount

When booking 6 months in advance save **5% in high season & 10% low season**. High season is applicable to departures in school holidays including Christmas, Easter and Bank Holidays as deemed by Sunsail.

Long Term Discount

Save 5% when you book yacht charter for 14 nights or more - does not apply to 2 week flight inclusive rates as this discount has already been applied.

Group Discount

There are some big savings to be made when sailing in a group. The discounts are tailored to your group requirements so contact the team for a quote or see our website.

Child Discount

Children aged 12 years and under at the time of returning from the holiday will receive 10% off the per person price, this is not applicable for boat only destinations.

Discounts do not apply to airport taxes. Food and Drinks Packages - prices from 20 per boat



Choose from our food and drinks options to make your arrival run smoothly. These packages can be pre-booked and pre-paid so all you need to do is arrive on your yacht and have the convenience of a fully stocked fridge.

Additional Services - Price Per Day in Euros

Destination	Crew		Provisioning					Water toys		
	Skipper	Cook	Early Riser	Last Orders	Get Going	Dine Ashore	Dine Afloat	Ocean Kayaks	Windsurfing	Paddleboards
Antigua	130	120	24	42	365	19	22	10	N/A	N/A
BVIs	135	125	25	36	350	18	21	12	17	24
Bahamas	135	120	24	42	386	19	23	10	N/A	N/A
Belize	130	120	24	42	350	N/A	22	10	N/A	N/A
St Martin	130	120	24	42	365	19	22	10	N/A	N/A
St Vincent/Grenada	130	120	24	42	365	19	22	10	N/A	N/A
Greece	165	N/A	36	43	442	N/A	N/A	10	16	13
Turkey	145	130	20	43	342	N/A	N/A	10	N/A	13
Croatia	165	155	27	43	342	N/A	N/A	10	N/A	13
Italy	170	130	27	41	400	N/A	N/A	15	N/A	N/A
UK	280	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Thailand	145	100	28	45	374	N/A	N/A	10	N/A	N/A
Malaysia	145	100	28	45	374	N/A	N/A	10	N/A	N/A
Seychelles	135	110	32	58	421	N/A	N/A	10	N/A	N/A
Tonga	140	110	30	50	475	30	35	10	N/A	27
Australia	220	200	N/A	N/A	N/A	N/A	N/A	10	N/A	N/A
Tahiti	180	155	28	45	465	N/A	N/A	10	N/A	27

Yacht Damage Waiver & Security deposits

Sunsail clients have two options to cover themselves for accidental damage or loss. Please note neither the Yacht Damage Waiver nor the Security Deposit cover any acts of gross negligence, such as damage occurred whilst sailing outside the defined sailing area and hours, sailing under the influence of alcohol or drugs, running aground or taking the yacht single handed as stated in the Sunsail Booking Conditions Customer Behaviour.

Option 1 – Yacht Damage Waiver

All bookings will automatically be priced to include the Yacht Damage Waiver option at the point of sale and on the booking confirmation. This payment is required to cover the possibility of damage to the yacht, or damage to or loss of ancillary equipment or damage caused by a third party.

The Excess of €420 will be taken at the yacht base upon arrival as part of the embarkation process. If damage occurs to a value lower than the excess you will be refunded the amount less the cost of repair. If the damage incurred exceeds the excess, the payment will not be refunded and you will not be required to pay any additional costs upon disembarkation.

Option 2 – Security Deposit

Alternatively, you can opt to pay a Security Deposit at the base upon arrival as part of the embarkation process. This is a refundable payment of €3000, in equivalent currency before your embark and you will be liable for damage or loss incurred to the yacht and its ancillary equipment up to the maximum cost of €3000. If damage occurs to the value lower than the security deposit you will be refunded your payment less the cost of repair. If the damage incurred exceeds the security deposit value, your payment will not be refunded and you will not be required to pay any additional costs.

Please refer to the Booking Conditions for additional information on the equipment and Sunsail's Third Party Yacht Insurance cover of up to \$10 US million.

Price Per Day					
Option	up to 35ft	36ft - 43ft	44ft + Incl Cats	Refundable Excess	Maximum Liability
Option 1	€36	€39	€42	€750	€500
Option 2	€0	€0	€0	€3000	€3000

Racing Regattas

Sunsail clients choosing to participate in sailing regattas will be required to pay a non-refundable race supplement in advance plus a refundable security deposit payable at the base for rigging or collision damage. This is payable by credit or debit card in addition to the relevant Yacht Damage Waiver. All clients planning to participate in a sailing regatta are required to obtain prior consent from Sunsail. Please call the sales team for more details of the individual Regattas available and the relevant terms associated to each. Please note the race supplement is a charge omitted from any discount.

Visa, Passport and Travel documentation

Whilst we are able to provide basic advice to clients regarding passports and visa requirements, you should check with the appropriate Embassy, Consulate or Foreign Office for the exact requirements for your chosen tour and date of travel. It is your responsibility to ensure that you have the correct passport and visas to gain access to any country/region included in the travel arrangements which you purchase from us. If you fail to do so, we have no liability to you for any cost, loss or damage which you suffer, nor will we refund you the cost of any unused portion of your travel arrangements. In some cases, countries will refuse entry to clients who have criminal records. Should you be concerned about this, please check with the embassy or consulate of the countries to which you are travelling. The lead name is entirely responsible for ensuring that all members of the group have the correct and valid documentation for travel. We cannot accept responsibility for any failure to comply resulting in any costs or fines being incurred and we advise you to check with your passport office or the consulate in question if you have any queries. Clients travelling overland to certain destinations, need to also pass through controls of other countries en-route so this should be allowed for with any passport/visa applications. When travelling to the US you must have the correct passport to travel on the Visa Waiver Programme or have obtained the correct visa, valid for your stay. Each person wishing to visit the US must have either; i) an e-passport (if your passport is issued after 26 October 2006), or a machine readable passport (containing a digital photograph) if your passport is issued after the 26 October 2005 and a Visa Waiver Form or ii) a valid passport and a valid visa which must be obtained before travel from the US authorities. If you are travelling to the USA, the US authorities have introduced a requirement for passengers travelling under the Visa Waiver Programme to register for Electronic Travel Authority. For additional specifics about the VWP please consult the VWP information on the U.S. Embassy London website www.usembassy.org.uk. We recommend that you carry your ESTA approval with you when you travel and recommend you register at least 72 hours before departure. Please Note: when you register for ESTA you must have a valid passport at the time of registration. If you have applied for a post dated passport (for example to reflect a change in name) this passport will not be valid until the effective date noted in the passport. Children and minors wanting to travel with a Visa Waiver form must hold their own Machine Readable Passport or e-passport. Please note that the nationals of some countries can only travel to the US if they have a valid visa as they are not eligible for the Visa Waiver Programme.

Fuel Options

All bookings for a yacht charter will automatically be priced to include the standard fuel option at the point of sale and on the booking confirmation. It gives you peace of mind and is convenient as you are not required to return the yacht with a full tank of fuel.

Alternatively, you can opt to pay for your fuel locally but you MUST ensure your yacht is returned to the base with a FULL TANK. This option is not recommended in many of our bases as there are no opportunities to refuel before returning to the base to commence disembarkation process whilst chartering.

The Sunsail Four Hour Guarantee

We maintain our yachts to the highest standards, and back up our commitment to these standards with this Guarantee: should you experience a technical problem during your charter, we will complete repairs within four hours of notification of our nearest base, or we guarantee a credit towards a future Sunsail product, based on the daily flight exclusive charter fee.

The Sunsail Four Hour Guarantee covers all equipment considered essential to the operation of the yacht including engine, transmission, windlass, sails, standing and running rigging, battery and alternator.



What's included in your Sunsail Boat Only Holiday

Fully equipped cruising yacht as per specification for the duration of your holiday	Life jackets for children aged 4 years and over (13 and over in the UK)
All clean linen including towels. Please bring your own beach towels or purchase on site. This does not apply to UK, where neither towels nor linen are provided.	GPS
One full cylinder of cooking gas	Sunsail Four Hour Guarantee
Dinghy tender (except UK)	24 hour emergency call out by Sunsail
Outboard engine (except UK)	VAT (where applicable)
Snorkelling gear (except UK)	Full ABTA protection for your charter holiday

What's not included in your Sunsail Boat Only Holiday

Food and Drink – choose from our Food and Drinks packages (visit www.sunsail.eu/foodanddrink)	Turkey Transit Log
Mooring and marina fees	Personal Travel Insurance
National Park fees and cruising taxes	Yacht Cleaning
Provisioning	Fuel – prepaid fuel options are non refundable
Infant life jackets for children aged up to 4 years (up to 13 years in the UK)	Yacht Damage Waiver
Flights and related taxes	

What's included in your Sunsail Boat Only Flotilla Holiday

Fully equipped cruising yacht as per specification for the duration of your holiday	Life jackets for children aged 4 years and over (13 and over in the UK)
All clean linen including towels. Please bring your own beach towels or purchase on site. This does not apply to UK, where neither towels nor linen are provided.	One tank of fuel
One full cylinder of cooking gas	Sunsail Four Hour Guarantee
Dinghy tender	24 hour emergency call out by Sunsail
Outboard engine (except UK)	VAT (where applicable)
Snorkelling gear (except UK)	Full ABTA protection for your charter holiday
GPS	Lead Crew support
YDW	First Morning Breakfast
Punch Party	
*Please note that if the yacht is left in an unreasonable condition, we reserve the right to charge for this service locally	

What's not included in your Sunsail Boat Only Flotilla Holiday

Food and Drink – choose from our Food and Drinks packages (visit www.sunsail.eu/foodanddrink)	Turkey Transit Log
Mooring and marina fees	Personal Travel Insurance tailored to a sailing holiday
National Park fees and cruising taxes	Beach Towels
Yacht cleaning (excluding washing-up)	Infant life jackets for children aged up to 4 years (up to 13 years in the UK)
Flights and related taxes	

Weather

The wind and sailing conditions shown in our brochure give you a guide of the conditions to expect. Please bear in mind however sailing experience should be taken into consideration as conditions can vary.

Sunsail Boat Only Holiday

In the event of cancelling your Boat Only holiday with Sunsail the relevant cancellation charges will apply to the Boat Only cost as indicated on your invoice.

Changes outside 60 days we will do our utmost to make these changes subject to availability. If we can make the changes then a €45 amendment fee per person would apply and you will be liable for any costs incurred by Sunsail due to these changes.

Changes within 60 days will be treated as cancellation and the holiday has to be re-booked. In this case cancellation charges as outlined in the table would apply.

Where you have added flights to your Sunsail Boat Only Holiday the relevant airline cancellation terms and conditions with regards to the flight element of your holiday will apply.

Cancellation/Modification Fees

If a cancellation occurs more than 60 days before departure, the deposit payment will be retained by Sunsail. 60-30 days before departure, 50% of the contractual sum will be retained; if cancellation occurs less than 30 days before departure, 100% of the sum will be retained. Any minor amendment (e.g. name) will be charged at €45 per amendment. Any major amendment (holiday date, yacht type, holiday duration, change of holiday value) will be dealt with like a cancellation. Cancellation of FCA flights may be subject to 100% cancellation fees. We shall assess whether the minimum number has been achieved and inform you as soon as possible. Other examples of minor changes include: change of yacht to one of a similar size (within 2ft) and number of cabins, change of route within a cruising area. If after you have travelled we have to make changes to your holiday and such changes prove to be significant, we will make suitable alternative arrangements and compensate you if appropriate. If it is impossible to make suitable alternative arrangements or these are not accepted by you for good reason we will return you to your point of departure and if appropriate compensate you.

Accept a full refund of all money paid if you accept a major change or we have to cancel your holiday, then in addition to any refund, we will pay you a minimum compensation as follows – 90-30 days before departure, compensation will be €30 per person; less than 30 days before departure, €60 per person. There will be no compensation paid in case of Force Majeure.

How to Book

To make a booking you can contact us in several ways; directly over the telephone, via our website or through an approved Travel Agent. The person making the booking (the 'lead name') must be 18 years old or over and possess the legal capacity and authority to make the booking and accepts these booking conditions on behalf of everyone in their party. You will be expected to pay a deposit at time of booking of 25% when booking a Sunsail Boat Only Holiday. You may also be required to pay in full for any additional purchases such as flights and transfers. If you are booking within 10 weeks of departure full payment must be made. If we accept your booking, we will issue a Confirmation Invoice. A contract will exist between us from the date we issue the Confirmation Invoice or if you book within 7 days of departure the contract will exist when we accept your payment. When you receive the Confirmation Invoice please check the details carefully and inform us immediately if anything is incorrect.

Once a booking has been confirmed, offers and discounts cannot be applied retrospectively. The balance of the price of your holiday must be paid at least 70 days (10 weeks) before your departure date. If the balance is not paid in full by 10 weeks we will retain your deposit and cancel the booking. If you book through an agent, all contact with you will be via them.

Names on travel documents must exactly match those in your passports. Unless we are responsible for the mistake, we will not accept liability if an airline or other supplier refuses boarding because the name(s) shown in your passport differ from those on your ticket. Travel documents will be sent or emailed to you approximately 2 weeks before the departure of your holiday, and will not be issued unless payment of the due balance has been received and any bank transfers have cleared. We cannot accept any liability for tickets lost in the post. By accepting this Contract you, the Lead Name, must be over 18 and confirm that you and/or members of your crew are capable and competent to sail the yacht in the conditions and cruising area of charter in-line with port authority regulations advised at point of sale.

Method of Payment

Payment of the charter shall be made in instalments - Details are listed on your invoice. The Charterer is responsible for additional running expenses occurring during the charter such as food, pilotage, mooring and docking fees, port charges, cruising taxes and park permits and customs – these charges are not part of the charter package.

Taking the Boat into Possession

Taking the boat into possession is effective once the formalities below have been completed.

- Full payment of the charter
- Submission of Crewlist and arrival details (no later than 2 weeks prior to charter)
- Submission of Sailing Certificate or Experience Report
- Refundable Deposit is left by Credit Card (if applicable)

Redelivery of the Vessel

The Charterer agrees to return back to the port specified the night before charter end. The Charterer agrees to return the boat fully equipped, clean and in the same condition as first delivered. The Charterer should allow sufficient time to make this re-delivery taking into account prevailing weather conditions. Should the Charterer be delayed, Sunsail needs to be informed immediately. Otherwise Sunsail has the right to: a) Charge a pro rata fee for the time the delivery is delayed plus 25% for any loss that Sunsail or the Yacht Owner may sustain due to the delayed delivery. b) Charge for all expenses involved in returning the yacht to the originally agreed port (should the yacht be left at any other location).

Your Holiday Price

Occasionally we may need to make a major change which includes, but is not limited to the following:

- A significant change of destination
- A change of yacht to a significantly lower standard
- An alteration to your schedule time of departure or return by more than 12 hours

If we are unable to provide the booked travel arrangements and have had to cancel them before the holiday is due to start, you can either:

- Accept our offer of a replacement charter of equivalent or higher quality (subject to availability)
- Accept our offer of a replacement charter of lower quality (subject to availability) and we will refund the difference in cost.
- Accept a full refund of the money you have paid.

If you accept a major change, or if we have to cancel your charter then in addition to any refund, we will pay you as a minimum, compensation in accordance with the amounts below. Accept where the major change is due to reasons of Force Majeure or where we have not obtained the minimum number of people to operate the charter. Children under 2 years are not entitled to any compensation.

In no circumstances will we cancel your holiday less than 2 weeks before the scheduled departure date except for reasons of force majeure (as defined below) or failure on your part to pay the final balance. We strongly recommend that you make no travel arrangements to your point of departure, make any connecting travel that is non-refundable or non-changeable or incurs penalties or incur any costs in respect of visas or vaccinations until such time as your travel itinerary has been confirmed. If you make such arrangements which you are then unable to use due to a change in your itinerary we shall not be liable to you for the cost of those arrangements. If we are forced to cancel your holiday after departure we will, wherever possible, make suitable alternative arrangements. If we are unable to make such alternative arrangements, or you reject these for good reason then we will return you to your point of departure and refund you for any unused services, if appropriate.

Circumstances amounting to "force majeure" include any event which we or the supplier of the service(s) in question could not even with all due care, foresee or forestall such as (by way of example and not by way of limitation) war, threat of war, riot, civil strife, industrial dispute, terrorist activity, natural or nuclear disaster, fire, acts of God, adverse weather conditions, and all similar events.

In February 2005 a new Europe-wide law relating to denied boarding, delays and cancellation of flights came into force. This law granted rights to passengers including in certain circumstances the right to cancel their flight and receive reimbursement of the cost of the flight from their airline. Full details of these rights are publicised at EU airports and are also available from affected airlines.

Customer Behaviour

You must accept responsibility for the proper conduct of yourself and any members of your party. Sunsail cannot be held responsible for under age consumption of alcohol. We reserve the right in our absolute discretion to terminate without further notice the holiday arrangements of any client who refuses to comply with the reasonable instructions or orders of the company staff, agent or other responsible person whose behaviour in their opinion is likely to cause distress, damage, danger or annoyance to other customers, staff, any third party or to property.

Our Liability To You

Our obligations, and those of our suppliers providing any service or facility included in your holiday, are to take reasonable skill and care to arrange for the provision of such services and facilities. You must show that reasonable skill and care has not been used if you wish to make any claim. Standards of, for example, safety, hygiene and quality vary throughout the transport and destinations that your holiday may involve. Sometimes these standards will be lower than those which would be expected in the UK. The services and facilities included in your holiday will be deemed to be provided with reasonable skill and care if they comply with any local regulations which apply.

Our liability, except in cases involving death, injury or illness, shall be limited to a maximum of 3 times the cost of your travel arrangements. Our liability in all cases will be limited in accordance with and/or in an identical manner to The contractual terms of the companies that provide the transportation for your travel arrangements. These terms are incorporated into this contract and any relevant international convention as detailed below. We are to be regarded as having all benefit of any limitation of compensation contained in these or any conventions.

You can ask for copies of the transport companies' contractual terms, or the international conventions, from our offices at TUI Travel House, Crawley Business Quarter, Flemming Way, Crawley, West Sussex, RH10 9QL.

We shall have no liability where the cause of the failure to provide, or failure in, your holiday or any death or personal injury you may suffer is not due to any fault on our part or that of our agents or suppliers, because it is either attributable to you, or attributable to someone unconnected with your holiday and is unforeseeable or unavoidable, or is due to unusual or unforeseeable circumstances beyond our control, the consequences of which could not have been avoided even if all due care had been exercised, or an event which neither we, nor our agents or suppliers could have foreseen or forestalled.

If any international convention applies to, or governs, any of the services or facilities included in your holiday arranged or provided by us, or provided by any of our suppliers, and you make a claim against us of any nature arising out of death, injury, loss or damage suffered during or as a result of the provision of those services or facilities, our liability to pay you compensation and/or the amount (if any) of compensation payable to you by us will be limited in accordance with and/or in an identical manner to that provided for by the international convention concerned (in each case including in respect of the conditions of liability, the time for bringing any claim and the type and amount of any damages that can be awarded). International Conventions which may apply include, without limitation: in respect of international air travel, the Warsaw Convention 1929 (as amended) or the Montreal Convention 1999; in respect of rail travel, the Berne Convention 1961; in respect of carriage by sea, the Athens Convention 1974; in respect of carriage by road, the Geneva Convention 1973; and, in respect of hotels, the Paris Convention 1962. For the avoidance of doubt, this means that we are to be regarded as having all benefit of any limitations of compensation contained in any of these Conventions or any other international conventions applicable to your holiday. Other than as set out above, and

as is detailed elsewhere in these booking conditions, we shall have no legal liability whatsoever to you for any loss or damage.

Personal Injury Unconnected With Your Booked Travel Arrangements

If you, or any member of your party, suffer death, illness or injury whilst overseas arising out of an activity which does not form part of your package travel arrangements or an excursion arranged through us, we may at our discretion, offer advice, guidance and assistance. Where legal action is contemplated and you want our assistance, you must obtain our written consent prior to commencement of proceedings. Our consent will be given subject to you undertaking to assign any costs and benefits received under any relevant insurance policy to ourselves. We limit the cost of our assistance to you or any member of your party to €3000. If your claim is successful then you must repay the amount of any financial assistance we have given you as soon as you recover it.

Equipment And Yacht Insurance Cover

Our equipment and yachts are comprehensively insured. Our policy provides full cover for the equipment and yachts and no less than \$10m US third party cover for your skipper and crew. Sunsail cannot be held responsible for any loss which you may suffer as a result of the insurers failing to indemnify any risk through you providing incorrect information of previous sailing experience when requested. A refundable security deposit payable at the Sunsail base in equivalent currency, will be required to cover the excess for any damage incurred to the yacht or damage to or loss of ancillary equipment such as dinghy tender, outboard engine, windsurfer, ocean kayak and GPS. However, should damage or loss to yachts and equipment be caused as a result of not obeying Sunsail instructions, then he or she will be liable for the full amount of repair or replacement and any resulting costs. Adults will at all times be responsible for minors in their charge.

What If My Yacht Is Not Available?

Should your yacht not be available when you arrive through no fault of Sunsail (e.g. having been damaged by a previous client) Sunsail may substitute another yacht if necessary of a different type and in a different area but of similar or larger dimensions and facilities. If a yacht is not available then accommodation will be provided for you free of charge in a hotel of Sunsail's choice while repairs are carried out or an alternative yacht is provided. Should this happen you will be compensated under the "Sunsail Four Hour Guarantee".

Photography

An essential part of the success of our brochures is using photography that gives clients a true idea of the product, rather than using models. Photographers are occasionally in our cruising areas. If you have any strong objections to close up photography of yourself and your party, please indicate your feelings to the photographer at the time.

Brochure Accuracy

The brochure is prepared from information gathered prior to publication. Every care is taken to ensure that this information is still correct at the time of going to press but it has to be remembered that facilities may be withdrawn from Sunsail and holiday particulars altered as a result. These circumstances are regrettably beyond our control and we are unable to accept liability. Our Sales Team are instructed to advise enquirers of amendments which the company regard as significant. Sunsail shall be entitled to make any modifications it feels appropriate to the routes, yachts and the equipment provided at any time, without prior notice. Our Sales Team are often asked for information not contained in the brochure. However, whilst every effort is made to ensure that all information given is correct, Sunsail cannot however be held responsible if this should prove inaccurate, unless requested and answered in writing. Any changes or updates made to our products will be listed at www.sunsail.eu/brochure-amendments.

Sailing Qualifications and Safety

As with other activity based holidays, watersports activities contain an element of risk. It should be understood that participation in these activities is your decision and at your risk. The skipper of a yacht has primary responsibility for the safety of the crew and craft at all times. By accepting this contract you, the lead name is confirming that you and/or members of your crew are capable and competent to sail the yacht in the conditions and cruising area of charter. Sunsail reserve the right not to hand over the vessel if, after inspection, it is of the opinion that the charterer is not, or may not be, competent to be in charge of the vessel. The skipper is responsible for assuring that he/she and the crew is competent to undertake the planned itinerary. The skipper must take note of safety information contained in any written material or delivered to the yacht and in chart briefings and is responsible for briefing the crew on this, the yacht and its systems. The skipper is responsible for checking the inventory and yacht systems before the yacht makes passage. Yachts may not be sailed single handed and the second crew member should be fit and qualified to RYA Competent Crew standard (or equivalent). In certain cruising areas, the second crew member must be over 18 years of age. Night sailing (except the UK) and partaking in any third party race is not permitted without written approval from Sunsail. In the interests of safety, Sunsail's staff may order a change to your itinerary, decide whether or not conditions are safe to use a craft or make a passage and whether this should be under power or sail. Sunsail reserve the right to instruct the charterer not to take the yacht out if Sunsail consider the weather conditions to be too dangerous. The charterer must return the yacht to the home port on the date and by the time specified on the booking form but agree not to take the yacht out in bad weather even if this may lead to the yacht not being returned by the agreed date. If it becomes apparent that the charterer is unable to return the yacht on the specified date then they should advise Sunsail accordingly but will still be subject to an additional charter fee for each day or part of day that the yacht is overdue. Upon return of the yacht the charterer shall hand the yacht over to an authorised member of Sunsail staff but Sunsail cannot accept that the vessel is free from defects that may not be immediately apparent. Any damage, incident or defect must be reported to Sunsail's authorised staff. In the event of any disagreement over damage or loss, the matter will be referred to a senior member of Sunsail staff. The charterer agrees not to carry crew other than those specified on the crew list, which must be submitted prior to the start of the charter.

At time of booking our dedicated sales agent will qualify your sailing experience inline with the relevant levels required for your chosen destination. Your declaration will be recorded to ensure we have the relevant experience logged alongside important advanced passenger information. You will have nominated your Skipper and 1st Mate and advised Sunsail of the qualifications held by these individuals. The lead skipper

and 1st mate must ensure they travel with their relevant sailing certificates i.e. RYA, ICC or other. On the occasion that the Skipper or 1st Mate does not hold a formal RYA endorsed qualification Sunsail will provide a Sunsail Certificate which is required when sailing in Greece, valid for this purpose for this charter holiday only and issue as part of the travel documentation.

Please note that at the time of going to press it is compulsory to hold your ICC or RYA Day Skipper qualification when sailing in Croatia. These important documents must be presented with your passport to the Port Police upon requests.

The yacht charter we arrange for you must only be used by those people named on your Confirmation Invoice (or on any Amendment Invoice issued). You are not allowed to share your yacht or let anyone else stay onboard. See YDW.

Participation requirements

All Clients are expected to satisfy themselves prior to booking that they are fit and able to demonstrate suitable sailing ability and competence to sail in the chosen destination described in this brochure. No unaccompanied minors (those under 18 years of age) can be accepted however. The minimum age for skippers is 18 years.

Anyone suffering from mobility impairment, illness or disability or undergoing treatment for any physical or medical condition must declare the true nature of such condition at the time of booking and make arrangements for the provision of any medication or other treatment which may be required during the holiday. Failure to make such disclosure will constitute a breach of these booking conditions and result in such persons being excluded from the holiday in which case all monies paid will be forfeit.

Data Protection

To ensure your holiday runs smoothly, we need to use information such as your name and address, special needs, dietary requirements, etc. We will apply appropriate security measures to protect this data. However, we must pass it to suppliers of your travel arrangements, including airlines, hotels and transport companies. We may also supply it to security or credit checking companies and to public authorities such as customs and immigration. If your holiday is outside the European Economic Area (EEA), controls on data protection in your destination may not be as strict as in the UK. We will only pass data, including sensitive information regarding disabilities or dietary and religious requirements to people responsible for your travel arrangements. If we cannot pass this information to the relevant suppliers in the EEA or elsewhere, we cannot provide your booking. When you make this booking, you consent to this information being passed to the relevant people. We can supply a copy of your information held by us; there is a small charge for providing this. We may use this the address, telephone, mobile and email information you supply to contact you with news, information and special offers offered by Sunsail, via direct mail, telephone, email and/or text message details of other products and services offered by Sunsail companies. If you do not want this service, please write to Sunsail, The Port House, Port Solent, Portsmouth, Hampshire, PO6 4TH.

Governing Law and Venue

This agreement will be governed by English Law and any disputes will be dealt with by the English courts. If however you booked your holiday in Scotland or Northern Ireland any disputes may be dealt with in the local courts in Scotland or Northern Ireland and will be subject to the law of those countries.





EU EN12 Price list



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